



De Putter & Co

Management Solutions

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Q4 2009

Succession in SMEs

It is very likely that the current economic situation will lead to a reduction of the number of small and medium-sized haulage companies, due to closing-down or by take-over. Given the incredible complexity and the number of laws and regulations, it will be very hard for the manager of a 'small' transport company, in the range of 10 to 30 vehicles, to keep a good overview of all obligations and customer requirements.

The problem is even worse when one is active in various sectors and in international transport. Because of the costs for following-up and continuously improving internal processes related to staff costs and continued investment in ICT, many owners are tempted not to pass the business to their children. The matrusjka effect, which in recent years had fallen into the background, is again at issue: the above-mentioned companies are sold to middle-sized businesses that strengthen their position with a slight increase in management cost because of the scale effect. These middle-sized businesses are afterwards sold to larger international companies.

De Putter & Co currently advises a number of managers who, after our expert advice and after careful consideration, made a final choice in that direction.

www.deputter-co.com

Molcon Interwheels optimises its internal logistics

Molcon Interwheels, Dendermonde, provides logistics and distribution of tires and wheels for agriculture and industry in Europe.



This major player made an appeal to De Putter & Co's rich logistical know-how and experience in order to optimise its warehouse processes. Result: set up of barcoding and scanning.

After a thorough analysis and evaluation of potential opportunities, the most suitable partner was chosen from a selection of suppliers of scanning equipment. Project management and roll-out as well as the implementation were guided by our consultants. For Molcon Interwheels, this led to a more efficient administrative and operational handling of the incoming and outgoing tires.

Client: *Molcon Interwheels*
www.miw.eu

Bruhn Spedition expands General Cargo activities



Bruhn Spedition, the German transport group based in Lübeck, is specialised in multimodal transport of liquids, dry bulk and general cargo. For this purpose, they have over 3300 containers and an adapted transport fleet to their disposal.

Bruhn Spedition entrusted De Putter & Co with the recruitment of a Manager General Cargo.

Benny Van Gestel was appointed to develop these activities in Antwerp. He gained a lot of experience as dispatcher and later as transport coordinator with several logistics providers. In his new position, Mr Van Gestel directs a team of 4 people.

Client: *Bruhn Spedition*
www.bruhnsped.com

Aneka gets more recognition by AEO

For over 25 years, Aneka has been a specialist in worldwide shipment of steel and project cargo, operating from the Antwerp offices. In order to highlight their experience, reliability and responsibility as a partner in the international supply chain, Aneka has applied for the



AEO certificate - Customs Simplifications + Security and Safety. In close cooperation with the consultants of De Putter & Co, internal processes have been optimised and written out in the context of a rapid and flexible organisational structure.

Result: a successful audit and obtaining the AEO status Authorised Economic Operator, in November 2009. Aneka may proudly call itself one of the first forwarders in Antwerp to obtain the full AEO certificate.

Client: *Aneka*
www.aneka.be

Fiege sets up a QMS for machine and spare parts logistics

Fiege Logistical Platform Puurs II provides storage, transport, administration and value added services for industrial customers Doosan/Bobcat and Dana.

With the continuous improvement and optimization of its processes, this logistics organisation with German roots, pursues a superior stakeholder satisfaction. Both the operational and support departments and activities were screened. Business processes have been carefully recorded and afterwards translated into flowcharts and operational work instructions with corresponding directing process indicators.

Together with the consultants of De Putter & Co, a well designed quality management system for the machine and parts logistics was set up in the course of last year.

End 2009, Fiege Logistical Platform Puurs II was rewarded by obtaining the ISO 9001 : 2008 certificate.

Client: *Fiege*
www.fiege.be



DHL renews its ISO 9001, ISO 14001 and ISO 13485 certificates



DHL Supply Chain, one of the major pillars of DHL, offers logistical solutions in various sectors. Its healthcare campus in Opglabbeek, consisting of both 'shared' and 'dedicated' DC's, provides storage, handling and value added services for medical and care equipment.

In order to meet customer requirements, DHL Supply Chain implemented a quality and environmental management system. As preparation for the external ISO 9001, ISO 14001 and ISO 13485 audits, De Putter & Co conducted intensive internal audits to verify compliance with various standards. The improvement potential has been recorded and afterwards implemented, together with DHL.

Client: *DHL Supply Chain*
www.dhl.com

Successful certifications

De Putter & Co has recently assisted the following companies in **obtaining** / renewing their quality management systems according to the new standard ISO 9001 : 2008:

- Autocenter Mertens • Bellekens • Fiege
- Logistical Platform Puurs II • Frederix Truck Center • Fr. Hendrickx & Zonen • Garage De Laak • Garage Merckx • MAN Kempen-Limburg • Nippon Express Belgium • SBE • SDV Luxembourg • Truck & Trailer Dickens • Volvo Van Houdt Trucks • ...

Under our supervision, the following companies **have obtained** the AEO certificate or are going through the process:

- Aneka • C. Van Loon • Contralo • Dasbach
- Dissaco • Durme-Natie • Fast Forward Freight • Interfreight • Polytra • Remant Douane • Remant Globe • SDV Belgium • SDV Luxembourg • SDV Nederland • Tabaknatie • ...

Agenda

- De Putter & Co organises an SQAS info session on Tuesday 9 March in their Antwerp offices
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